

## MULTIPLE POSITIVE SOLUTIONS OF KIRCHHOFF-TYPE EQUATIONS WITH CONCAVE TERMS

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*Abstract.* In this paper, we study the existence of positive solutions for the Kirchhoff equations with concave terms

$$\begin{cases} -\left(a + b \int_{\Omega} |\nabla u|^2 dx\right) \Delta u = f(x, u) - \lambda |u|^{q-2} u, & \text{in } \Omega, \\ u = 0, & \text{on } \partial\Omega, \end{cases} \quad (0.1)$$

where  $\Omega$  is a bounded domain with a  $C^2$ -boundary  $\partial\Omega$  in  $R^N$  ( $N = 1, 2, 3$ ), and  $a, b > 0$ ,  $1 < q < 2$ . By applying variational methods, we show that there exists a constant  $\lambda^* > 0$  such that for any  $\lambda \in (0, \lambda^*)$ , problem (0.1) has at least two positive solutions.

*Mathematics subject classification (2020):* 26D15, 26A51, 32F99, 41A17.

*Keywords and phrases:* Concave term, positive solution, variational methods, Kirchhoff equation.

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